

RESIDENTIAL
PROPERTIES LISTED
542

JUNE 2015 SCV RESIDENTIAL MLS SUMMARY

MONTHLY RESIDENTIAL SALES STATISTICS

RESIDENTIAL PROP.
ESCROW OPENED
468

RESIDENTIAL PROP.
ESCROW CLOSED
443

ACTIVE INVENTORY:

	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCV TOTAL	EXT	TOTAL
NEW LISTINGS	15	9	101	36	54	92	30	132	469	73	542
TOTAL ACTIVE LISTINGS	42	33	140	45	78	118	49	183	688	164	852
AVERAGE DAYS ON MARKET	108	135	71	81	66	55	43	53	67	85	70
AVERAGE LIST PRICE IN THOUSANDS	560.3	826.9	630.5	558.3	527.1	558.9	691.8	594.1	601.6	365.1	556.1
MEDIAN LIST PRICE IN THOUSANDS	525.0	729.0	489.0	475.0	480.0	529.9	688.0	499.9	530.0	310.0	490.0
BOMS	7	0	14	9	7	18	12	23	90	21	111
AVERAGE BOM PRICE IN THOUSANDS	309.1	0.0	531.1	433.4	399.2	514.0	665.1	493.0	498.5	282.2	457.6
BOM TO SALE RATIO	77.8	0.0	18.7	27.3	15.9	27.3	52.2	20.9	24.8	26.3	25.1
EXPIRATIONS	5	1	9	3	6	5	1	13	43	5	48

PENDING SALES:

NEW ESCROWS OPENED	14	4	87	32	30	90	26	114	397	71	468
TOTAL YTD ESCROWS OPENED	55	29	422	165	201	378	124	578	1,952	388	2,340
NEW OPEN ESCROWS AVERAGE DAYS ON MARKET	72	29	34	25	34	30	43	36	35	59	39
NEW OPEN ESCROWS AVERAGE LIST PRICE	437.8	689.2	440.2	478.8	411.9	488.6	699.5	503.7	489.8	428.1	480.5

CLOSED SALES:

NEW ESCROWS CLOSED	9	3	75	33	44	66	23	110	363	80	443
TOTAL YTD ESCROWS CLOSED	41	26	353	134	184	304	94	479	1,615	317	1,932
VOLUME OF NEW SALE DOLLARS IN MILLIONS	4.558	1.698	36.727	15.598	17.881	31.158	14.454	53.066	175.142	28.340	203.482
VOLUME OF TOTAL YTD SALES IN MILLIONS	19.609	15.372	149.407	61.282	73.501	145.824	59.012	243.990	767.999	102.910	870.908
AVERAGE SALE PRICE IN THOUSANDS	506.5	566.0	489.7	472.7	406.4	472.1	628.4	482.4	482.5	354.3	459.3
MEDIAN SALE PRICE IN THOUSANDS	535.0	504.0	432.8	482.0	330.0	469.0	590.0	466.5	460.0	274.0	442.0
COOP SALES	9	3	66	29	33	60	21	92	313	70	383
PERCENT OF COOP SALES	100.0	100.0	88.0	87.9	75.0	90.9	91.3	83.6	86.2	87.5	86.5
AVERAGE DAYS ON MARKET	183	156	81	98	81	91	77	80	87	85	86
SALES AT LIST PRICE	3	1	46	17	23	38	5	61	194	45	239
PERCENT OF SALES AT LIST PRICE	33.3	33.3	61.3	51.5	52.3	57.6	21.7	55.5	53.4	56.3	54.0
SALES TO LISTING INVENTORY RATIO	21.4	9.1	53.6	73.3	56.4	55.9	46.9	60.1	52.8	48.8	52.0
FINAL SALE TO NEW LISTING RATIO	60.0	33.3	74.3	91.7	81.5	71.7	76.7	83.3	77.4	109.6	81.7

CLOSED SALES TYPE

FORECLOSURE/REO	1	0	1	1	1	0	0	1	5	2	7
SELLER CONCESSIONS	0	0	0	0	0	0	0	0	0	0	0
SHORT SALE	2	0	3	1	2	4	0	6	18	2	20
STANDARD	6	3	71	31	40	59	22	103	335	76	411
OTHER	0	0	0	0	1	3	1	0	5	0	5

SELLING TIME - PRICE CHANGE - PRICE REDUCTION

SELLING PRICE RANGE:	AVG. SELL TIME	ACTIVE NO. LISTINGS	TOTAL # SOLD	REDUCED \$	\$ AVERAGE PRICE REDUCTION %
LESS THAN 100,000	42	8	2	1	11500
100,000 TO 109,999	2	1	2	1	3000
110,000 TO 119,999	0	2	0	0	N/A
120,000 TO 139,999	46	6	3	2	4163
140,000 TO 159,999	113	10	6	2	5575
160,000 TO 179,999	57	11	5	3	1860
180,000 TO 199,999	49	15	8	6	6998
200,000 TO 249,999	24	58	33	14	3882
250,000 TO 299,999	34	49	30	17	6546
300,000 TO 349,999	33	53	40	23	7742
350,000 TO 399,999	20	55	38	15	1159
400,000 TO 449,999	40	66	52	27	11253
450,000 TO 499,999	23	88	41	17	6248
500,000 TO 549,999	31	48	40	21	3939
550,000 TO 599,999	48	58	37	24	20066
600,000 TO 699,999	47	110	33	19	12192
700,000 TO 799,999	46	70	18	10	23387
800,000 TO 899,999	34	28	8	6	38117
900,000 TO 999,999	21	23	4	2	11633
1,000,000 TO 1,999,999	36	45	10	6	78119
MORE THAN 2,000,000	0	5	0	0	N/A
TOTALS	36	809	410	216	11085

**LISTINGS
2,883**

**2015 RMLS TOTAL - \$ VOLUME
\$870,908,000**

**SALES
1,984**

*THE ASSOCIATION DOES NOT VERIFY ACTUAL CLOSED ESCROWS.

SANTA CLARITA VALLEY SINGLE FAMILY SALES STATISTICS FOR JUNE 2015

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	15	9	73	35	29	69	27	71	328	63	391
Total Active Listings	42	33	112	42	44	104	42	112	531	143	674
Average Days on Market	108	135	73	82	68	60	40	58	71	84	74
Average List Price in Thousands	560.3	826.9	721.8	570.1	730.0	587.2	743.3	740.6	683.5	366.0	616.2
Median List Price in Thousands	525.0	729.0	579.0	475.0	644.8	560.0	699.0	634.0	600.0	300.0	559.9
BOMS	7	0	14	9	3	16	9	12	70	20	90
Average BOM Price in Thousands	309.1	0.0	531.1	433.4	486.7	537.6	752.5	615.9	538.9	282.5	482.0
BOM to Sale Ratio	77.8	0.0	24.1	28.1	15.0	31.4	52.9	19.0	27.7	29.4	28.0
Expirations	5	1	8	3	6	2	1	6	32	5	37

PENDING SALES

New Escrows Opened	14	4	61	32	16	66	21	61	275	53	328
Total YTD Escrows Opened	55	29	287	162	96	293	90	353	1,365	328	1,693
New Open Escrows Average Days on Market	72	29	39	25	41	30	40	36	36	65	41
New Open Escrows Average List Price	437.8	689.2	510.6	478.8	521.4	536.1	779.6	611.1	555.4	450.0	538.4

CLOSED SALES:

New Escrows Closed	9	3	58	32	20	51	17	63	253	68	321
Total YTD Escrows Closed	41	26	243	131	90	234	67	302	1,134	276	1,410
Volume of New Sales Dollars in Millions	4.558	1.698	32.381	15.348	11.758	26.653	12.483	35.372	140.251	23.417	163.668
Volume of total YTD Sales in Millions	19.609	15.372	121.353	60.577	49.643	122.890	49.707	180.658	619.809	88.011	707.820
Average Sale price in Thousands	506.5	566.0	558.3	479.6	587.9	522.6	734.3	561.5	554.4	344.4	509.9
Median Sale Price in Thousands	535.0	504.0	475.0	482.0	560.0	510.0	695.0	540.0	521.0	265.0	495.0
Coop Sales	9	3	51	28	14	46	15	54	220	59	279
Percent of Coop Sales	100.0	100.0	87.9	87.5	70.0	90.2	88.2	85.7	87.0	86.8	86.9
Average Days on Market	183	156	82	99	110	89	83	77	91	88	91
Sales at List Price	3	1	36	16	10	31	3	42	142	39	181
Percent of Sales at List Price	33.3	33.3	62.1	50.0	50.0	60.8	17.6	66.7	56.1	57.4	56.4
Sales to Listing Inventory Ratio	21.4	9.1	51.8	76.2	45.5	49.0	40.5	56.3	47.6	47.6	47.6
Final Sale to New Listing Ratio	60.0	33.3	79.5	91.4	69.0	73.9	63.0	88.7	77.1	107.9	82.1

CLOSED SALES TYPE

Foreclosure / REO	1	0	1	1	1	0	0	0	4	2	6
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	2	0	3	1	2	3	0	4	15	2	17
Standard	6	3	54	30	17	45	16	59	230	64	294
Other	0	0	0	0	0	3	1	0	4	0	4

SANTA CLARITA VALLEY CONDOMINIUM SALES STATISTICS FOR JUNE 2015

ACTIVE INVENTORY	AC	ADUL	CC	CA	NE	SAU	SR	VAL	SCVTOT	EXT	TOTAL
New Listings	0	0	28	1	25	23	3	61	141	10	151
Total Active Listings	0	0	28	3	34	14	7	71	157	21	178
Average Days on Market	0	0	64	59	64	19	64	45	51	86	55
Average List Price in Thousands	0.0	0.0	265.6	391.8	264.6	349.0	383.3	363.1	324.6	359.0	328.6
Median List Price in Thousands	0.0	0.0	250.0	424.0	245.0	339.0	369.0	345.0	319.9	365.0	320.0
BOMS	0	0	0	0	4	2	3	11	20	1	21
Average BOM Price in Thousands	0.0	0.0	0.0	0.0	333.6	325.0	403.0	359.0	357.1	275.0	353.2
BOM to Sale Ratio	0.0	0.0	0.0	0.0	16.7	13.3	50.0	23.4	18.2	8.3	17.2
Expirations	0	0	1	0	0	3	0	7	11	0	11

PENDING SALES

New Escrows Opened	0	0	26	0	14	24	5	53	122	18	140
Total YTD Escrows Opened	0	0	135	3	105	85	34	225	587	60	647
New Open Escrows Average Days on Market	0	0	23	0	27	31	59	37	32	42	34
New Open Escrows Average List Price	0.0	0.0	275.1	0.0	286.7	357.9	363.0	380.1	342.0	363.6	344.7

CLOSED SALES:

New Escrows Closed	0	0	17	1	24	15	6	47	110	12	122
Total YTD Escrows Closed	0	0	110	3	94	70	27	177	481	41	522
Volume of New Sales Dollars in Millions	0.000	0.000	4.346	0.250	6.124	4.506	1.971	17.694	34.891	4.923	39.814
Volume of Total YTD Sales in Millions	0.000	0.000	28.054	0.705	23.858	22.934	9.306	63.333	148.189	14.899	163.088
Average Sale price in Thousands	0.0	0.0	255.7	250.0	255.1	300.4	328.5	376.5	317.2	410.3	326.3
Median Sale Price in Thousands	0.0	0.0	245.0	250.0	245.0	315.0	329.0	355.0	315.0	400.0	319.9
Coop Sales	0	0	15	1	19	14	6	38	93	11	104
Percent of Coop Sales	0.0	0.0	88.2	100.0	79.2	93.3	100.0	80.9	84.5	91.7	85.2
Average Days on Market	0	0	75	63	57	99	58	83	77	66	76
Sales at List Price	0	0	10	1	13	7	2	19	52	6	58
Percent of Sales at List Price	0.0	0.0	58.8	100.0	54.2	46.7	33.3	40.4	47.3	50.0	47.5
Sales to Listing Inventory Ratio	0.0	0.0	60.7	33.3	70.6	107.1	85.7	66.2	70.1	57.1	68.5
Final Sale to New Listing Ratio	0.0	0.0	60.7	100.0	96.0	65.2	200.0	77.0	78.0	120.0	80.8

CLOSED SALES TYPE

Foreclosure / REO	0	0	0	0	0	0	0	1	1	0	1
Seller Concessions	0	0	0	0	0	0	0	0	0	0	0
Short Sale	0	0	0	0	0	1	0	2	3	0	3
Standard	0	0	17	1	23	14	6	44	105	12	117
Other	0	0	0	0	1	0	0	0	1	0	1